



Custom Software or Off the Shelf Package? 10 Questions to identify the right solution!

If you're not sure how to choose between an off the shelf package and custom software, answering these questions can help.



YES NO N/A

		YES	NO	N/A
1	Standard process? Will your software be used for a standard business process (like general ledger) or function (like word processing)?			
2	Does it exist? Are others in your industry using a package that may meet your needs?			
3	Process changes? Are you comfortable with changing your processes to fit the software?			
4	Unique? Does your company follow the same processes as others in your industry?			
5	Customization? Do you expect to make few – if any - changes to customize your software for your business?			
6	Priorities? Are you OK with someone else (a users' group or the company that writes the software) identifying and prioritizing future enhancements for your software?			
7	Features? Should your software include features and menu items your team doesn't currently use (in addition to the ones you need now)?			
8	Jargon? Does your company avoid industry-specific jargon?			
9	Training? Are you willing to invest time and money in training your employees to use new software?			
10	Own it? Do you want to own the source code for your software?			

Understanding Your Results If **Yes** is your most frequent answer, look for a **software package** to satisfy your company's needs. If **NO** is your most frequent answer, investigate **custom software** for your business. If you had an equal number of Yes and No answers, you need more information before making a decision about your ideal software solution.

Read more at <http://www.dragonpoint.com/services/what-is-custom-business-software>.